Trusted Fleet & Finance Solutions Across Key Sectors

With 30+ years of experience, Mistral Group provides tailored vehicle and finance solutions for public transport, private hire, education and healthcare sectors. Our knowledgeable team ensures a first-class service, supporting efficient fleet management and flexible leasing options.

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About Mistral Group

With over 30 years of experience, Mistral Group is now known as an industry-leading, trusted partner for vehicle supply and finance, combining the expertise of our specialised divisions: Mistral Bus & Coach, Mistral Specialist Vehicles, Mistral Finance, and The Bus Shop.

Our team brings extensive knowledge across sectors, including public service vehicles, private transport, education, airport, agriculture, transport and logistics, and plant and machinery, ensuring tailored vehicle and financing solutions.

As part of our commitment to being a trusted partner, we offer flexible financing options through Mistral Finance, helping you find solutions that fit your budget and business needs. Trust Mistral Group for reliability, quality, and expertise in every step.

Trusted by bus and coach operators nationwide

We work with public transport operators and private travel companies to supply new and used buses and coaches with a suitable finance option. Take a look at just some of the bus and coach operators we currently work with.

oxford bus company

transdev the mobility company

Reading buses

Visit Mistral Website

Contact

Mistral Bus & Coach

Mistral Bus & Coach

With our close ties to all the market-leading vehicle manufacturers, Mistral Bus & Coach can supply both new and used single and double-decker buses, coaches, and accessible vehicles. We provide flexible rental offerings and back them up with after-sales support.

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New Vehicles

Provide reliability, comfort and quality to your passengers with a brand-new vehicle rental.

Explore our range of brand-new vehicles from renowned manufacturers like Alexander Dennis, Volvo, Yutong, and Irizar. Offering dependable, high-quality transport solutions, our trusted brands and exceptional service support your business needs.

We can supply the Alexander Dennis Enviro range, including Britain's bestselling midibus; the Euro 6 Enviro200 which is available with a range of seating capacities, as well as the Enviro400 high-capacity double-deck, a range of Yutong coaches and the Irizar i6SE.

View new vehicles

"We have proudly served the community and travel industry for over 50 years and our new vehicles are proving to be a reliable addition to the Thomas of Rhondda fleet. I'd like to thank Oli for delivering such excellent customer service throughout, from arranging the competitive financial package to the efficient delivery of these superb Volvos MCV Evoras."

Ian Thomas, Thomas of Rhondda Ltd

Used Buses & Coaches

For those lower revenue-generating or shorter-term contracts and services that don't quite justify the application of brand-new equipment, why not consider a budget-friendly used vehicle rental solution instead?

Our select late registered used vehicles are all within 36 months of age and still offer many, if not all of the benefits of new vehicles in terms of performance, comfort and quality.

View used vehicles

Airport Vehicles

Mistral Group supplies vehicles to airports and carparks from the south coast of England to the very north of Scotland. Whether you need extra capacity for a busy season or a long-term solution with fixed maintenance costs, we have a range of flexible solutions.

We have our own racking designs and hold stock of the materials, which gives us the chance to turn buses around in a matter of days for last minute airport enquiries.

Our in-house technicians and a range of maintenance partners support repair and maintenance contracts. We tailor R&M packages to our customers need to deliver the most affordable and convenient results.

View airport vehicles

"I would like to thank Mistral and their excellent team in partnership with ADL. They have delivered two brand new ADL E400s to our company on a very tight timescale, excellent service to match an excellent engineered vehicle. These ADL E400's are being used to shuttle cruise ship passengers from the new deep water terminal facility on the Isle of Lewis to the centre of Stornoway the main town on the island. On the first day they moved over 600 passengers. Excellent product, excellent service, can't thank you enough".

Roddy Macdonald, Director, Lochs Motor Transport Ltd

Mistral Finance

Mistral Finance

At Mistral Group, we know securing the right finance is vital for sustainable growth. Mistral Finance offers tailored solutions to fit your budget, whether for new buses, coaches, or fleet expansions.

Enter

Visit website

Finance

With our own book lending facility and trusted bank partnerships,we simplify the process to find ideal funding, enabling you to focus confidently on growing your business.

More than just specialists in bus and coach financing; we have a highly experienced team covering multiple sectors, including agriculture, transport and logistics, plant and machinery.

Mistral Finance are ready to help you navigate through the various finance options in the market, regardless of the asset you wish to purchase.

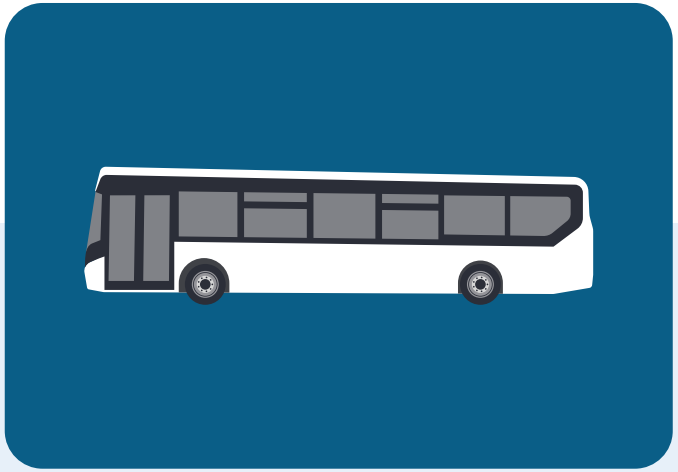
Find out more

"I'm very grateful to Oli and Freddie at Mistral for how quickly this deal was put together, it's the first time I've worked with them and am really impressed at how professionally things were handled. The vehicles are exactly what we need and of a very high standard so all round, I'm delighted with this new relationship."

Alistair Bayliss, Bayliss Executive Travel Ltd

Our Markets

We provide finance solutions to suit your company's budget across the following markets:

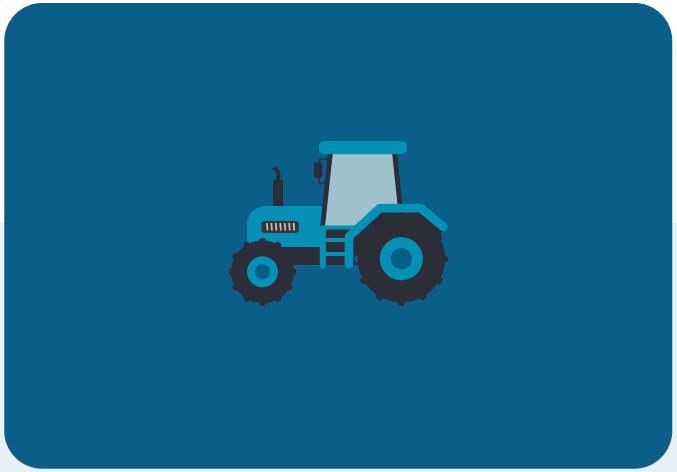


Bus & Coach

Bus and coach finance offers specialised funding solutions for businesses and operators to acquire or upgrade essential vehicles without large upfront costs. Tailored specifically for the passenger transport sector, this finance helps maintain reliable, high-quality fleets, meet regulatory standards, and support business growth. Invest in your fleet confidently with flexible bus and coach financing solutions designed for the industry's needs.

Transport & Logistics

Transport and logistics finance offers targeted funding solutions for companies to acquire, maintain, and upgrade essential assets such as trucks, trailers, forklifts, and other vehicles. Tailored for the unique cash flow cycles and needs of the transport and logistics industry, this finance supports businesses in meeting customer demand, optimising operations, and staying competitive with high-quality equipment.



Agriculture

Agriculture finance offers tailored funding solutions for farmers and agricultural businesses to acquire essential equipment, machinery, and vehicles without significant upfront costs. Designed specifically for the agricultural sector, this financing meets the unique challenges of unpredictable cash flow caused by seasonal income, market fluctuations, and weather impacts. Secure the assets you need to grow your agricultural business with our flexible financing options.

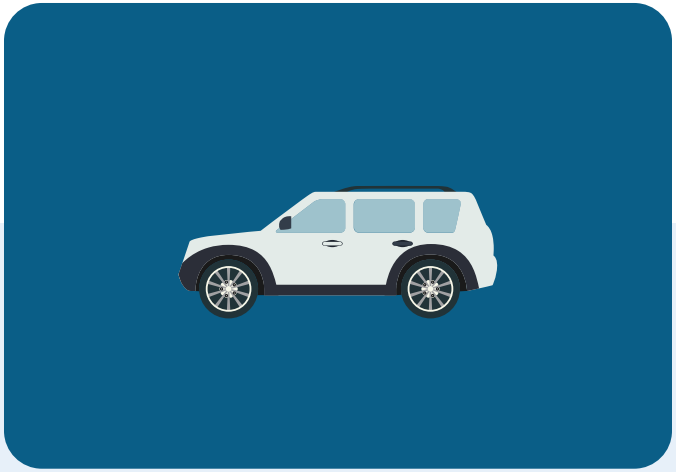
Contact Us

Our Markets

We provide finance solutions to suit your company's budget across the following markets:

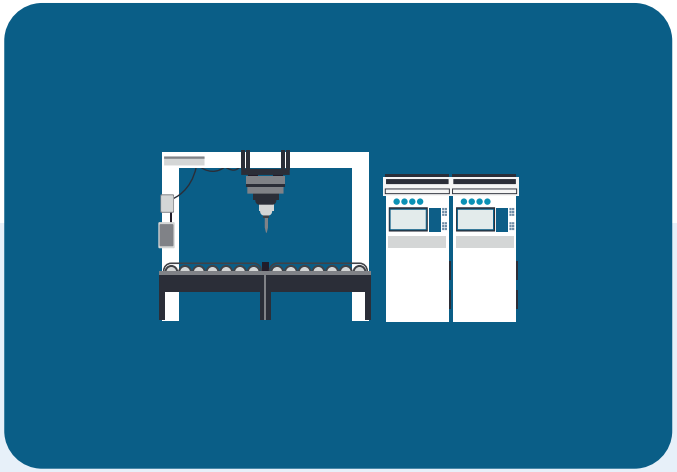
Plant & Machinery

Plant and machinery finance offers businesses financial flexibility to acquire, upgrade, or replace essential heavy equipment without significant upfront costs. Ideal for industries like construction, manufacturing, and mining, this finance solution supports the acquisition of specialised equipment crucial for operations and productivity. Optimise your business capabilities and maintain a competitive edge, with tailored plant and machinery financing solutions.



Cars

Mistral Finance offers tailored finance solutions to support the purchase of cars for business use. Whether you're looking to expand your company fleet or invest in a single vehicle, we can arrange flexible funding options to suit your needs. With competitive terms and a straightforward process, we help businesses acquire vehicles while managing cash flow and preserving working capital.



Manufacturing

Mistral Finance provides flexible finance solutions to support businesses in the manufacturing sector. Whether you're investing in new machinery, upgrading equipment, or expanding operations, we can help structure funding that aligns with your cash flow and growth plans. Our team understands the industry's demands and works with you to secure the right finance to drive productivity and efficiency.

Contact Us

For all sectors we offer a range of flexible finance solutions to suit your company's budget:

- Hire Purchase
- Finance Lease
- Refinance
- Seasonal repayment plan
- Business loans
- Balloon/bullet payments
- VAT deferrals

Our funding and broker partners

We work with a select panel of UK banks and other funder in the market to ensure we can provide you with the best the market has to offer. We compare rates, terms, advances and ease and speed of service when determining the right funding partner for our customers.

Allica Bank

Close Brothers Asset Finance

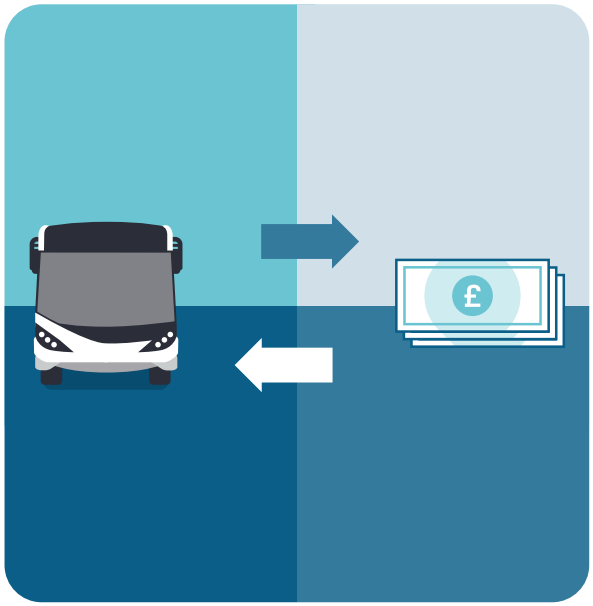
InterBay Asset Finance

Haydock Finance

METRO BANK

paragon

Find out more



Mistral Specialist Vehicles

Mistral Specialist Vehicles

Mistral Group have over 30 years experience in the Bus & Coach Sector, supplying operators and councils nationwide. Our latest introduction of 'Specialist Vehicles' offers a brand new rental fleet of passenger carrying vehicles available to local authorities, NHS sectors and voluntary sectors.

Enter

Visit website

Expert solutions for your transport needs

Specialist Vehicles offer vehicle conversions from market leading companies, built to the highest standards for passenger safety and comfort. As a total solution we provide the rental package and can tailor make as desired.

We supply a range of customers, from local authorities running Home to school contracts to private operators operating vehicles for healthcare contracts, the synergy is they are all utilizing passenger carrying vehicles of some sort. All specifications vary in requirements of each individual contract, hence we work with all major OEM's and convertors to meet the needs of the operator and end user.

View vehicles

Find Mistral on leading frameworks

Mistral can be found on YPO's Specialist Vehicles Framework ref 1170, ESPO's Public Sector framework and the TPPL Hertfordshire County Council Contract Hire framework.

YPO 50 — View Framework

ESPO — View Framework

The Procurement Partnership — View Framework

"The new vehicles have integrated seamlessly into our operation and, most importantly, both our drivers and passengers have been extremely positive about them – something that's not often said when introducing a new fleet.We'd like to thank the Mistral team for helping us take another significant step forward in our vehicle replacement programme. For anyone considering investing in new vehicles, I wouldn't hesitate to recommend Mistral and their team."

Scott Blyth, Head of Fleet Services, West Lothian Council

Mistral Group

Mistral Bus & Coach

Mistral Finance

Mistral Specialist Vehicles

THE BUS SHOP

The Bus Shop

The Bus Shop offers a truly dedicated used bus and coach sales centre from an industry partner you can trust - comprising a portfolio of high-quality used bus and coach vehicles sourced directly from our associated rental and Finance companies, or assets brought to market on behalf of valued operating companies in need of professional and effective remarketing services.

Enter

Visit website

Our Vision

Initially conceived as a direct route to market for the disposal of low mileage, late registered ex rental fleet assets, The Bus Shop has since evolved to incorporate both the remarketing of finance return equipment and an assisted sale provision for disposal of third-party vehicles.

Our ethos remains quite simple – to bring great quality used vehicles to the market in one easy to navigate place, at affordable pricing and with flexible finance packages all delivered with the service level you would expect from The Bus Shop.

The Home of Quality Used Bus and Coach Sales

A large selection of late registered ex rental fleet vehicles, built by Britain's leading bus and coach manufacturer and, backed up by The Bus Shop promise to ensure our used vehicles are ready for immediate service.

View vehicles

"Having previously bought vehicles from The Bus Shop and knowing the standard of vehicle supply, we had no hesitation in returning once again. We now look forward to putting these latest vehicles into service as part of continued investment in the Select Bus Service fleet".

Ben Brown, Select Bus Services Ltd

List it, Find it, Fund it

Our List It, Find It, Fund It facility, makes the process of disposal, sourcing and financing a vehicle as hassle free as possible, giving you time back to focus on your core business activities.

List it

Do you have a surplus or redundant vehicle on your fleet?

Looking to release cash tied up in an underutilised asset or simply need to regain space in your depot? – Then why not "LIST IT", the simple and hassle-free way to promote a vehicle to market through our no risk online platform. In little more than just a few minutes you can upload and submit your vehicle details to us, and we'll take care of the rest.

Find out more

Find it

Searching for a replacement or additional used vehicle?

Facing upcoming legislative or contractual changes that require wholesale transformations to your current fleet? – Then why not use "FIND IT", the simple and hassle-free way for locating the right vehicles you need through our no risk online platform.

In little more than just a few minutes you can tell us what vehicles you need, upload and submit your requirements, and we'll work for you to help find them.

Find out more

Fund it

Looking to finance your latest fleet purchase? Or even raise funding for other areas of your operation from enhanced maintenance equipment or site redevelopment?

Then why not "FUND IT", the simple and hassle-free way to secure competitive finance proposals through our no risk online platform. In little more than just a few minutes you can tell us what it is your looking to raise a funding solution for, submit basic qualifying information, and we'll take care of the rest.

Find out more

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